GIOSG CHAT

Agent guide

February 2023



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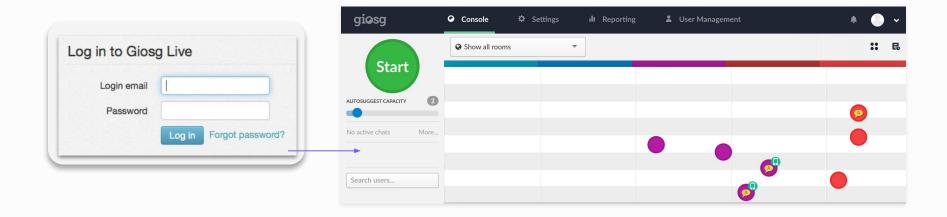
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- Open your browser (Chrome or Firefox recommended)
- Go to <u>www.giosg.com</u>
- Click Login button



Get started

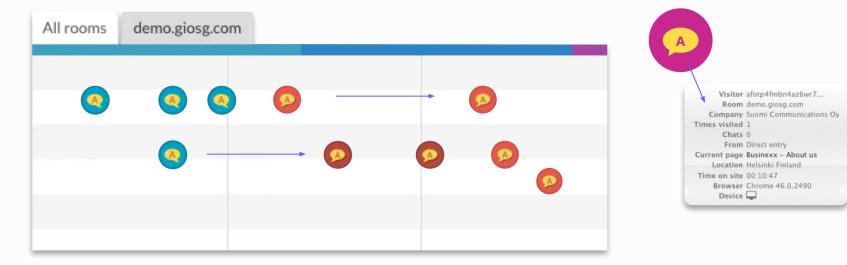
- 4. Fill in your email address and password
- 5. Get access to giosg LIVE-console



Dead visitor analytics

giosg

- The bubbles moving to the right are the most active visitors
- Move your cursor on top of the bubble and see real-time analytics about the visitor



Recognize different visitors

The icons on the bubbles give additional information about the visitors



The yellow speech bubble with a letter "A" shows which customers have received autosuggest messages

The green speech bubble shows with whom you have had a conversation with



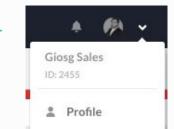
The small green icon on the top corner of the bubble shows which visitors are mobile visitors (mobile phone)



The small blue icon on top corner of the bubble shows which visitors are mobile visitors (tablet)

Profile settings

- 1. Go to profile settings from the top right corner of the giosg console
- 2. Click Profile
- 3. Edit your own profile settings



| Add your picture. This is shown for the visitors in the chat window | Sara de Alias de | | × | |
|------------------------------------------------------------------------------------|--------------------------------------|-------------|-----------------|------------------------------------------|
| The Alias name will be used for you in the chat, instead of your own name | My profile 123456 Title | Preferences | Change password | Add personal information. This is not |
| | ida+kokeilu2@giosg Manager email | g,com | | visible to visitors |

Profile settings

You can manage your preferences in the Preferences tab

| | My profile | Preferences | Change password | |
|-----------------------------------------------------------------|----------------------------------------|----------------------------|-----------------|--------------------------------------------|
| | UI Language | Enable desktop notificatio | ons | Desktop notifications announce incoming |
| | English | Enable spell checking | | messages on your des |
| | Email reports | | | |
| | Modify email reports | | | |
| ose the sound that is ayed when a visitor sends a message | Play sound when message arrives | Notification volume: 100% | | |
| | Sound 2 | ÷ | | |
| | Play continuously until mouse moves | Disable sounds when I'm o | offline | |
| | Play sound when client arrives on page | | | |
| | No sound | * | | |
| | | | | |

Start chatting



Respond to incoming chats

- Visitor sends a message which will be shown with a big red bubble
- Clicking the red bubble (12) opens the chat window and you can see the visitor's message

| | < 🛃 giosg.com FIN 🥜 🗕 🗙 🗦 |
|-------------------------------------|---------------------------------------------------------------------------------------------------------|
| | a+ ≡ 12:32:45 Visitor Hi, I would like to ask about your products? 12:32:45 John Mclain |
| Hi? Can I ask you about one of you. | Hi! Sure, what would you like to know? |
| | Chat Send |

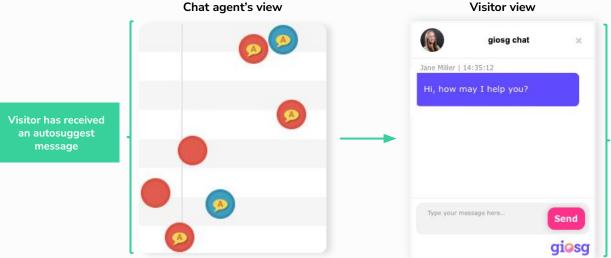
Information about the visitor

Serving the customer

| > 🔟 | 🔹 demo.giosg.com 🥒 🔔 🗙 🔇 | | Invite a colleague |
|-------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------------------------------------------------------------------------|
| VISITS TIME ON SITE CHATS 1 00:00:30 1 | 15:19:42 Anna Attack Anna How may I help you? | Empty cart | |
| Room demo.giosg.com Company Giosg.com Oy Current page Businexx - World leader in | 15:19:51 Visitor (demo.giosg.com) Hi! Can I ask you about one of your products? 15:19:55 Anna joined chat 15:19:58 Anna Hi! Sure, what would you like to know? | - | See the content of the visitor's shoppin cart (requires giosg BASKET tool) |
| business! Last 3 pages Businexx - World leader in business! | | | |
| G From Direct entry | | | |
| Location Vantaa Finland | | | |
| Language | Chat | | |
| V More | Send | Total | |

Autosuggest messages

- Offer the customers help proactively and automatically
- The autosuggest messages are defined by your manager users



Chat agent's view

Chat-window has opened automatically for the customers and they have received pre-formatted service proposals

Autosuggest capacity

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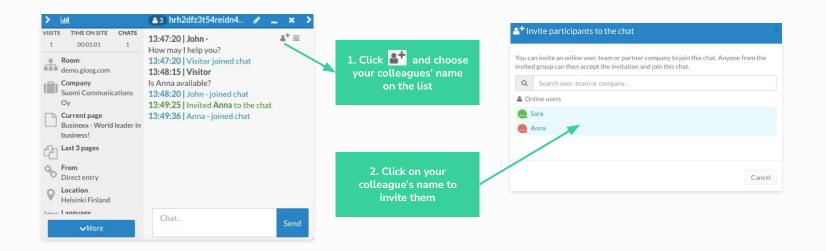
06

- The capacity slider defines how many autosuggest messages can be sent with your name. Autosuggest messages are always sent 10 times in relation to the capacity number.
- When you have reached the amount of open conversations your capacity allows, no more autosuggest messages are sent with your name until capacity is freed by closing conversations.
- The overall capacity of the agents online affects the proactivity of the chat on your company's web page the more proactive you are, the more chats you get



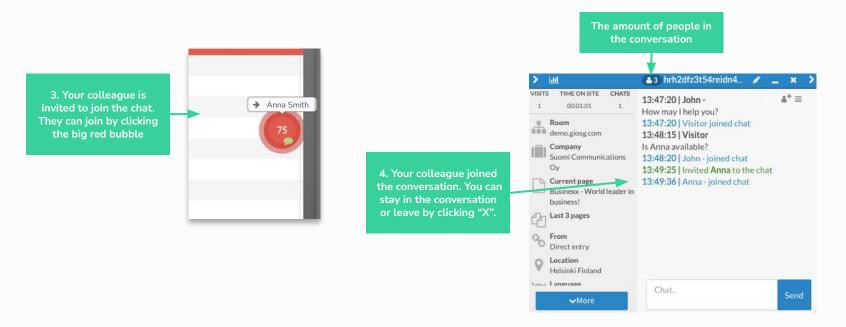
Chat invitations

Invite your colleagues to chat conversations



Ohat invitations

When your colleague joins the conversation, you can either stay in the conversation or leave by closing the chat window

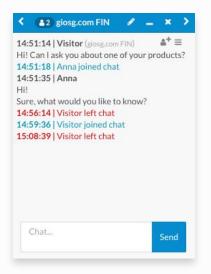


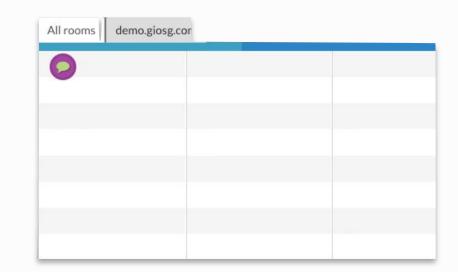
Leaving a conversation

giosg

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- You can close the conversation by clicking the close "X" button.
- If the visitor stays on the website the visitor's bubble will return to the swim lane with a green speech bubble icon.

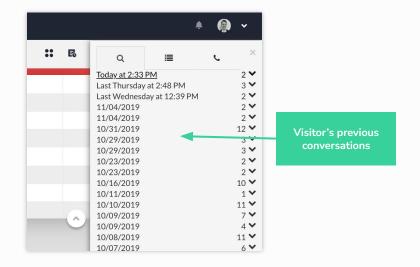




Access previous chats with a specific visitor

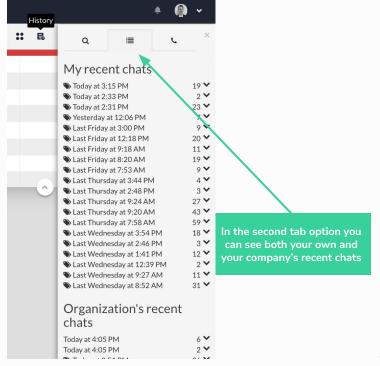
Open previous conversations with a certain visitor by clicking "CHATS". You will see previous conversations with the visitor on the right side of the giosg console.

| > <u>ait</u> | 😩 2) demo.giosg.com 🕜 🔔 🗙 🗲 | | | | | |
|---------------------------------------------------------|------------------------------------------------|--|--|--|--|--|
| VISITS TIME ON SITE CHATS 1 00:01:53 1 | 15:08:17 Visitor (demo.giosg.com) ▲* | | | | | |
| Room demo.giosg.com | 15:08:31 Anna joined chat 15:08:34 Anna | | | | | |
| Giosg.com Oy | Hi! Sure, what would you like to know? | | | | | |
| Current page Businexx - World leader in business! | | | | | | |
| Last 3 pages Businexx - World leader in business! | | | | | | |
| Section From Direct entry | | | | | | |
| Q Location Vantaa Finland | | | | | | |
| Language | | | | | | |
| ✓ More | Chat Send | | | | | |

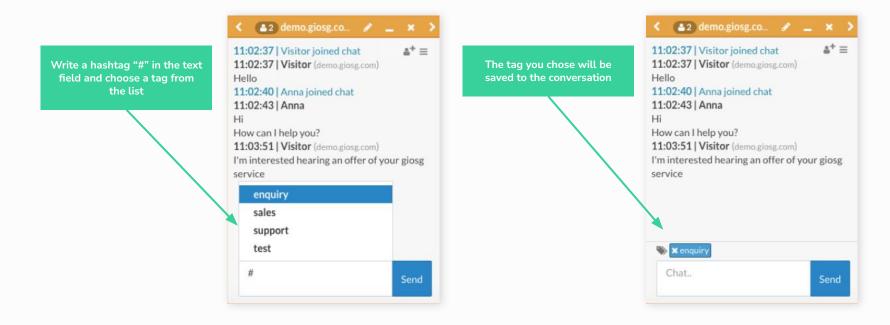


Search recent chat discussions

Find your own 20 recent chats and the whole organisation's 20 recent chats from the history icon in the top right corner of the "Console" view.

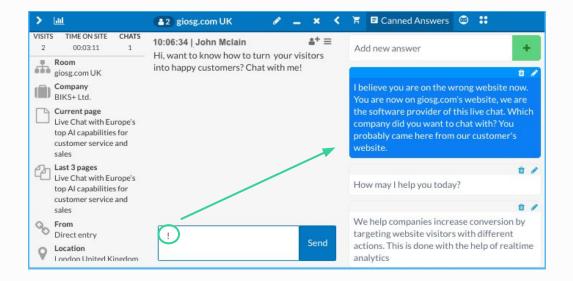


Tagging conversations



Canned answers

- Type an exclamation mark ! in the message field to use and modify canned answers
- You can choose the correct answer by typing something after the exclamation mark, or by scrolling the answers list



Blacklisting visitors

Any disturbing visitors can be blacklisted. Blacklisted visitors cannot send any more messages to the chat

| > lait | 🔹 2 demo.giosg.com 🕜 🔔 🗙 🗲 | | ▲ Confirm blacklisting × |
|---------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------------------------|
| VISITS TIME ON SITE CHATS | 15:08:17 Visitor (demo ginge com) | 1. Click "More" button and then | |
| 1 00:01:53 1 Room demo.giosg.com | Hi! C Share a file 15:0 2 Copy to clipboard | "Blacklist visitor" | You are blacklisting a visitor Reason for blacklisting |
| Giosg.com Oy | 15:0 L2 Copy to chipboard Hi! III Blacklist visitor Sure ▲ Report problem with this chat | | Enter reason |
| Current page Businexx - World leader in business! | Report problem with this chat Permanently end this chat conversation Delete visitor data | 2. Choose how long the visitor will be blacklisted for | Blacklist IP address? Blacklisted for: |
| Last 3 pages Businexx - World leader in business! | | | ○ 2 hours ⊙ 24 hours ○ 7 days ○ 30 days |
| S From Direct entry | | | |
| Vantaa Finland | | | Close Confirm |
| Language | Chat Send | | |

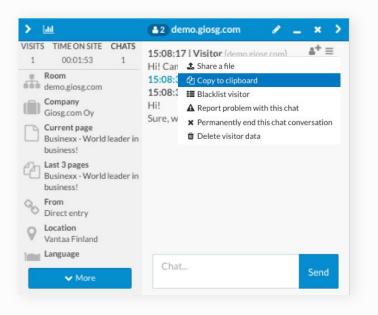
File sharing

You can send sales presentations, brochures and other files to the visitor through the chat.

| > Lat | 📤 2 demo.giosg.com 🥜 🔔 🗙 🗲 | 2. Upload files from your |
|---------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| ISITS TIME ON SITE CHATS 1 00:01:53 1 | 15:08:17 Visitor (demo ginsg.com) ▲ ⁺ ≡ Hi! (| 1. Click on the "More" button and then "Share a file" uploaded files |
| Room demo.giosg.com | 15:0 ℓ2 Copy to clipboard 15:0 ■ Blacklist visitor | |
| Giosg.com Oy | Hi! A Report problem with this chat | |
| Current page Businexx - World leader in | Permanently end this chat conversation Delete visitor data | Share a file |
| Last 3 pages Businexx - World leader in business! | | To upload a new file, click the button or drag and drop a file here! |
| Direct entry | | Alternatively you may use of your previously uploaded file assets. |
| Vantaa Finland | | |
| Language | Chat | |
| ✓ More | Send | |

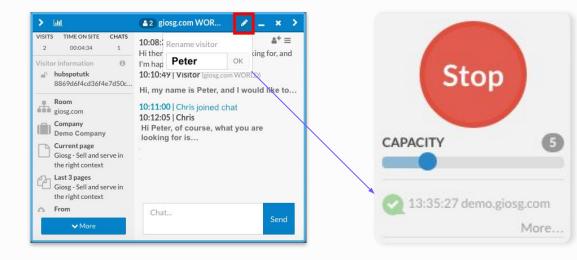
Copy to clipboard

Copy the whole chat conversation to your clipboard.



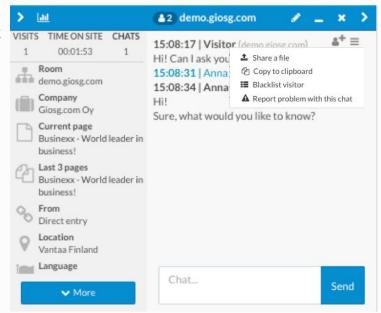
Naming the visitors

Give a name to the visitor by clicking on the "pencil"-button



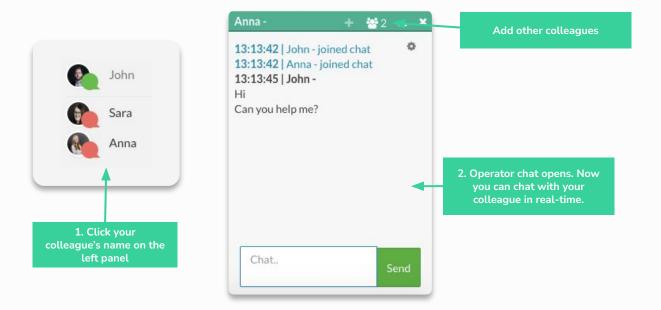
Delete visitor data

- This feature will delete all customer data regarding the visitor (visitor information + chat messages)
- Your manager users will be notified by email about the removal



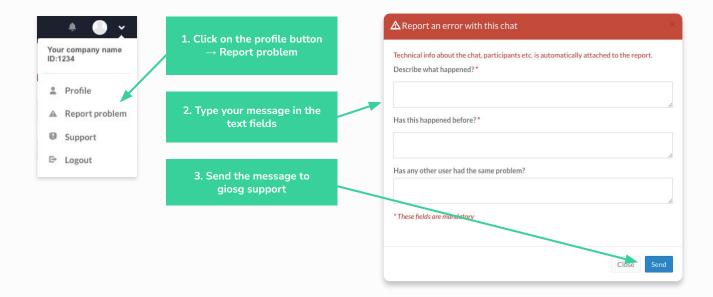
Operator chat

Start a chat with your colleagues in the giosg console



Contact giosg support

• Report problems with the giosg console:



Contact giosg support

• Send a problem report directly from the chat conversation.

| > Lat. | 📤 2 demo.giosg.com 🥜 🔔 🗙 🗲 | | Δ Report an error with this chat $	imes$ |
|---------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|
| VISITS TIME ON SITE CHATS 1 00:01:53 1 Room demo.glosg.com | 15:08:17 Visitor (demo giose com) ▲+ = Hi! Can I ask you ▲ Share a file 15:08:31 Anna 42 Copy to clipboard 15:08:34 Anna I Blacklist visitor | 1. Click the more button \rightarrow Report problem with this chat | Technical info about the chat, participants etc. is automatically attached to the report. Describe what happened?* |
| Giosg.com Oy | Hi! A Report problem with this chat Sure, what would you like to know? | 2. Describe what happened | |
| Businexx - World leader in business! | | | Has this happened before?* |
| Businexx - World leader in business! | | 3. Send the message to | Has any other user had the same problem? |
| S From Direct entry | | giosg support | |
| Vantaa Finland | | | * These fields are mandatory |
| Language | Chat | | |
| ✓ More | Send | | Close Send |



Ohatting tips



React quickly to new conversations



Serve with the right style



Serve actively

Ochatting tips



React quickly to new conversations

React immediately Use sound effects or desktop notifications

Quick replies Answer in smaller parts Tell the customer what will happen next

Useful tools Collect frequently asked questions Send links Ask for customer's contact information if you can't answer to their questions right away

"It is important that you reply to your customer's questions straight away. Greet the customer/react to their messages immediately."

Of Chatting tips

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Serve with the right style

Be courteous Remember to greet and thank your customers!

Pay attention to your spelling

With your communication style, you express yourself and your company.

What is the right communication style?

Pay attention to your company's image / field of business / customer's communication style

"I start with formal communication style, but of course it varies based on the visitor. I have learned to monitor what kind of communication style the customer uses. Adjusted communication style makes the customer feel welcome."

Ohatting tips

Serve actively

Personalise the service Own name and picture

Regular online presence Remember to click Stop when you leave your computer

Be active

Offer help actively Provide additional information Inform your visitors about campaigns "We have tried to personalise our web store and to "give it a face". It is important that we use our own names on the chat. In addition, we also have our own pictures visible for the customers. On the chat we are the same people, with whom the customer could interact elsewhere as well."



Giosg is a software company that combines data and artificial intelligence (AI) with feature-rich technology. We provide intuitive solutions that deliver the right online trigger, to the right person at the right time, allowing your organisation to operate smarter. The result? A faster, more streamlined process with more sales, happier customers and a significant boost to your return on marketing investment.

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